

Building a **Strong** Foundation

If there is one thing we learned in 2020... life is uncertain.

We also learned that ODC is resilient through hard times, because that is who we are. We see the impact of our work on the people we support... and we are committed to being there for them.

And we know that it is because of generous supporters that ODC has been able to maneuver through challenges and changes over the years, while still providing vital services to people in our communities.

As we look to the future, we know that there will be challenges, ups and downs... and opportunities. And we know that we want to be here and be able to continue to support people in our communities and meet emerging needs.

That's why having a strong foundation is important.

Right now, we have an opportunity to build a strong foundation... the ODC Foundation. With your support and the help of a generous matching grant from the Legacy Foundation of Central Wisconsin, we can ensure that ODC will always be a strong organization for our communities.

We are grateful to our generous community of supporters, and we hope that you will consider helping us to continue to build a strong foundation for ODC.

lie Streven Pam Ross

JULIE STRENN ODC President / CEO as of January 1, 2021

PAM ROSS ODC President / CEO 2000-2020

Why We Need Your Support for the ODC Foundation

ODC relies on community support to provide a variety of employment and community services for people with disabilities. Government funding for our services does not fully cover the costs of offering quality services.

While we need your continued support to meet our current needs, we must also plan for ODC's future... by building a strong foundation that will support ODC in perpetuity.

We know that funding for our services will always be a challenge, and if we want to offer innovative, high quality services, we need to subsidize these services with donations and other revenue.

We know that the future will present new opportunities and new challenges for ODC, and we want to make sure that ODC is prepared to respond to those opportunities and challenges, and continue to provide exceptional services that meet our communities' needs, and the needs of individuals and families we serve.

THESE FUNDS ENSURE:

- Long-term sustainability +
- Ability to provide critical services that are unfunded or under-funded
- Ability to respond to critical emerging needs



MEET THOMAS

Thomas recently started his first official job at Walgreens. Looking back at his journey, it is amazing to see how far he has come.

ODC has known Thomas since 2008, when he first became connected with ODC's Beginnings program. The Beginnings program, for Thomas, truly was the "beginning" of his journey toward employment.

Initially, it took time for him to adjust to just being at ODC learning the expectations of work, and being part of a work team. It took consistent guidance and support from the ODC team... and a belief in Thomas' potential.

"Not only did ODC provide Thomas with a job," stated Thomas' father, Chris, "it also gave him a purpose to get up every day, get ready to go to work, and do the best job possible."

When it came time for Thomas to explore community employment, the ODC team was there to support his exploration, which focused on discovering jobs that would match his skills and interests. He did some volunteer work along the way, at South Wood County Recreational Center and Jeremiah's Crossing.

When Thomas moved to Minocqua in February 2020 to be closer to his family, he was able to reconnect with ODC's team in the Project SEARCH program. He completed one of his Project SEARCH 10-week internships at Walgreens



in Minocqua. Thomas was offered and accepted a job with wages even before he graduated from the program.

"Turns out the job at Walgreens was right up his alley," said Chris. "He is excelling at his job, but more importantly, he seems to be a lot happier. His communication skills have drastically improved, and he is more engaging with people then he ever has been."

<u>"The care and opportunities that ODC provided</u> <u>to Thomas are priceless.</u> As his dad, I couldn't be prouder, and I couldn't be more thankful for the wonderful people at ODC. Thank you so much."

- Chris Wooldridge, Thomas' father

Ways to Give

MAKE AN OUTRIGHT GIFT

Mail gift to: ODC Foundation, Inc. 1191 Huntington Avenue | Wisconsin Rapids, WI 54494

MAKE A GIFT OF APPRECIATED STOCK

Make a bigger impact by donating long-term appreciated securities, including stock, bonds, and mutual funds directly to ODC Foundation, Inc. Compared with donating cash, or selling your appreciated securities and contributing the after-tax proceeds, you may be able to automatically increase your gift and your tax deduction.

DONATE AN IRA DISTRIBUTION

Transfer your IRA's distribution directly to ODC Foundation. If you are 70 ½ or older, this gift can be counted toward satisfying your required minimum distribution. In addition to the benefits of giving, the amount donated is excluded from taxable income.

DESIGNATE ODC FOUNDATION AS A BENEFICIARY

Name ODC or the ODC Foundation as the beneficiary (full or partial) of your estate, IRA, retirement plan, life insurance or bank account to leave a meaningful gift that can result in an additional charitable deduction. Even if your gift does not occur during the Legacy Matching Grant timeframe, it will make a lasting impact on ODC.

BECOME A MEMBER OF ODC'S FUTURE GENERATIONS SOCIETY

Call us at 715-818-6449 and let us know that you have included ODC in your will or as a beneficiary.

A CONTRIBUTION TO ODC'S

FOUNDATION will help ensure that ODC is here to <u>support Destiny</u> and the thousands of others we will serve throughout the years to come.

Double Your Impact!

The Legacy Foundation of Central Wisconsin has provided ODC with a matching grant opportunity to build a solid foundation for ODC's future.

LEGACY WILL MATCH, DOLLAR-FOR-DOLLAR, UP TO \$1.5 MILLION, EVERY DONATION TO ODC'S ENDOWMENT THROUGH THE END OF 2021.

ODC NEEDS LEGACY FDN WILL **GOAL FOR TO RAISE** МАТСН ИР ТО **ODC'S FUTURE** .5 MILLION MILLION MILLION by 12/31/2021 of gifts received by 12/31/2021 as of 06/30/2021, ODC had raised that's 47% \$699,698. 😙 of our target of \$1.5 million

Lifetime Giving Levels

ODC is fortunate to have many long-time friends who have supported ODC over the course of many years. You have been a significant part of ODC's story... and you have made a positive impact on the people we support.

In order to honor these generous donors, ODC has established a "Lifetime Giving" program to recognize cumulative giving to ODC and the ODC Foundation. Lifetime Giving levels are as follows:

Friend	\$10,000 - 24,999
Supporter	\$25,000 - 49,999
Sponsor	\$50,000 - 99,999

Partner	\$100,000 - 149,999
Advocate	\$150,000 - 249,999
Pillar	\$250,000 - 499,999
Founder	\$500,000 - 999,999
Opportunity Builder	\$1,000,000 +

If you are interested in knowing your total lifetime gifts to ODC or discussing our Lifetime Giving program, please contact Julie Strenn, ODC President, or Pam Ross, Director of Fund Development at 715-424-2712 or email jstrenn@odcinc.com or pross@odcinc.com.

Support for our future

MEET BILL & SUE

"My wife Sue and I have been supporting ODC for over 30 years. I also served on their board and worked on two of ODC's major capital campaigns. We believe in ODC's mission, and really admire the passion, care and commitment of the ODC staff... they are always working diligently to support the individuals and their families."



"I have always stated that every not-for-profit needs an endowment fund to create a strong foundation, and to be financially able to continue to provide their mission, even during challenging times.



We need ODC to be here for our communities in the future, helping people with disabilities to be successful, contributing members in our communities.

This generous match from the Legacy Foundation will help us to build a solid foundation for ODC. We encourage everyone to consider supporting ODC with a gift to their foundation to ensure ODC will always be here. ODC is another reason why living in our communities is special for everyone."

- Bill & Sue Heiting, Marshfield, WI

ABOUT THE ODC FOUNDATION

The ODC Foundation was established in 2020 to manage permanently restricted (endowed) assets for ODC. The ODC Foundation exists solely to benefit ODC in perpetuity.

On an annual basis, the ODC Foundation will make distributions to support ODC's operations, with a goal of continuing to build the principal over time.

ODC FOUNDATION BOARD OF DIRECTORS

(as of 06/01/2021)

The ODC Foundation Board of Directors is responsible for overseeing investments and making distributions to ODC. The Foundation board is committed to ensuring ODC continues to meet the needs of individuals and families, and can continue to operate and thrive well into the future.

Jim Bartelt

ODC Foundation Chairperson Associated Trust (retired)

Diane Weiler* ODC Board Chairperson UW - Stevens Point

Jere Johnson Treasurer Solarus (retired) Pat Gall* Retirement Wealth Solutions

Keith Pilger* Secretary Anderson O'Brien *also member of the ODC Board of Directors

ODC FOUNDATION ACCOUNT SUMMARY

Established 2020 (01/01/20 - 12/31/20)

Beginning Market Value	\$	—	
Additions	679,484 *		
Income	18,520		
Fees	(2,840)		
Non-Cash Asset Changes		176,021 **	
Change in Market Value	46,809		
Ending Market Value	\$9	917,994	
Donations in transit	34,589		
Pledges receivable	20,900		
TOTAL FOUNDATION ASSETS	\$97	3,483	

* Includes Legacy first installment of matching grant in 2020: \$230,450 ** Includes transfer of previous ODC Endowment-donor designated account into ODC Foundation

TOTAL FOUNDATION ASSETS AS OF 06/30/21

\$1,676,260

A GIFT TO ODC'S FOUNDATION helps ODC <u>support Christopher</u> and many others to achieve their goals!